

CHRONICLING PROCESS INDUSTRY INNOVATIONS SINCE 1966

VOL.55 | ISSUE 07 | JULY 2020 | TOTAL PAGES 104

CHEMICAL ENGINEERING WORLD

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Healthy pipeline of projects



A K Tyagi, CMD, Nuberg Engineering Ltd shares insights into the recently bagged chloroalkali and calcium chloride projects in Saudi Arabia, Morocco and Oman. This EPC player has a healthy pipeline of projects and more than 7 projects are at different stages of project execution.

Covid-19 pandemic has brought in unprecedented challenge to the EPC industry. Undoubtedly it has changed the way we think, live and do business. The real magnitude is still not clear and has just started unraveling. As a business not only we depend on global supply chain of manufacturers and suppliers to execute turnkey projects worldwide but also need to send our engineers and management people quite frequently. The pandemic has jeopardized entire value chain which has resulted in delay in project execution and cost overruns. The gloomy business sentiment has put breaks on new plant investments and expansions. I believe we still need couple of quarters to arrive at fair estimate about future business prospects. However, the historic disruption will make this year a complete washout. Businesses will have to realign their processes and supply chain to move ahead of the curve.

We have 7-10 projects under various stages of execution across different countries. We have healthy pipeline of projects because of our leadership position in many of the business verticals we serve. We have a plethora of clients in EPC sector and we are one of the many few Indian companies who are able to deliver projects with best-in-class quality because of our good partnerships with our vendors who deliver quality products and give value for money. Being there for over three decades delivering value to our customers,

we are able to win the trust in different markets. Our vision is to become a market leader providing innovative yet cost-efficient solutions. In last one year we got quite a few projects and I would like to share three of the latest projects we bagged and are under execution in Oman, Morocco and Saudi Arabia.

In Oman, we are executing 30 TPD Chlor-Alkali Plant and 80 TPD Calcium Chloride Plant. The production capacity will be 80 TPD for calcium chloride plant and 30 TPD for chlor-alkali plant and is due for completion in FY 21. After the expansion the total production capacity of chlor-alkali plant will be 75 TPD and will produce caustic soda, hydrochloric acid and sodium hypochlorite. The second project that I would like to talk about is 50 TPD Chlor Alkali Plant in Morocco. This Chlor-Alkali plant will produce caustic soda (50%), hydrochloric acid (32%), sodium hypochlorite chlorine (15%). This project is due for completion in FY 20. The third major project currently under execution is 150 TPD Calcium Chloride plant in Saudi which involves saturation and purification process, electrolysis & synthesis, hydrogen and chlorine handling, caustic evaporation and flaking process. This project is due for completion in FY20. We are executing all these projects on EPC & LSTK basis and for the projects in Oman and Morocco, Nuberg EPC is the single point solution company. ■